

# 23 years

# Experience Knowledge

We are **Everything**  
you **Need and More**

**Get Back** to doing what  
you do best:

**Running Your Bank**

An SEC Registered Investment  
Advisory Firm Specializing in  
Advising Community Banks

We have the **Experience**

We have the **Knowledge**

We know the **Markets**

We know **You**

**Experienced**  
**Professionals** who put  
**Clients Interests First**



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**\*\* HGK is not affiliated with any Broker Dealer\*\***  
Let us take those cold calls off your hands.



# HGK

Asset Management, Inc.

*Building Value for Clients Since 1983*

HGK Asset Management  
Bank Advisory Group

# Services

Get back to running your bank and let us do the work. With over 10 years of Bank Portfolio experience, HGK can provide what you are looking for and what you need; independent and outside investment expertise. We tailor your investment portfolio to meet the individual needs of your Bank. HGK has extraordinary trading capabilities with an efficient electronic platform direct to the dealers. With HGK's annual trading volume above \$2 billion, our access to the street benefits your prices in the only way it could: the **best**.

## Brief History on HGK

Since 1983, HGK Asset Management has been making the right decisions for investors in conservative fixed income and value equity portfolios. With \$3 billion currently under its management and more than 80 client relationships, HGK has expanded its original business that specialized in Taft-Hartley benefit and pension funds to include corporate pension, institutional and individual investment accounts, and bank advisement.

- Dedicated Client Service
- Daily Rate Sheet and Market Update
- Portfolio Analysis and Strategy
- Multiple Portfolio Management Styles
- Pre-Purchase Analysis and Security Selection
- Established Relationships with Broker/Dealers
- Efficient Trading
- Settlements Department to Coordinate All Trade Settlements with your Custodian Bank
- Bloomberg and Broker/Dealer Research

- Fixed Income and Equity Analysts on Staff
- Monthly Portfolio Reports and Market Pricing
- Ability to Track Performance with Major Indices
- Periodic Economic and Capital Markets Update
- Quarterly Meetings with Management
- Robust Portfolio Analytics Customized to your Bank's Needs: *Portfolio Summaries, Detailed Sector Reports, Holdings Reports, Portfolio Distributions, Cash Flow Analysis and Rate Shock simulations*

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# History

# Client Oriented